### SUSTAINABILITY IN THE SWEETENER INDUSTRY



#### **Kevin Ogorzalek**

Sustainability Sourcing Manager



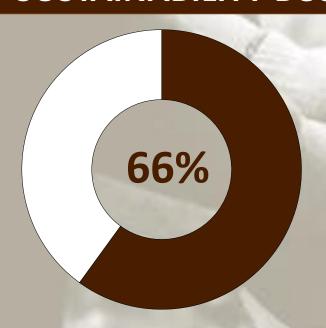
March 8, 2019

# FORE ER CHOCOLATE



March 8, 2019

## **SUSTAINABILITY BUSINESS TRENDS**

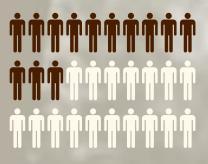


...of consumers are attracted to material transparency<sup>1</sup>

...of shoppers pay extra for sustainability<sup>3</sup>

... of investors use ESG<sup>2</sup>

**60%** of Small Business Owners will be Millennials / Generation Xers by 2020<sup>1</sup>



**42%** of consumers walk away from brands<sup>1</sup>

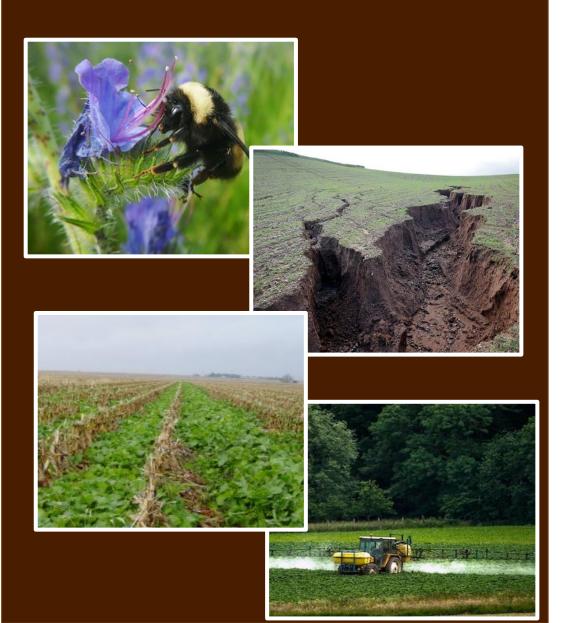


Sales growth for sustainable chocolate vs. category wide<sup>4</sup>





#### SUSTAINABILITY IN THE BEET SECTOR



## **ISSUES**

- SOIL EROSION
- WATER POLLUTION & USE
- PESTICIDES
- GREENHOUSE GAS EMISSIONS

# **OPPORTUNITIES**

- CARBON SEQUESTRAION
- RURAL ECONOMIES
- SUSTAINABLE LAND USE
- WATER STEWARDSHIP



### **OUR APPROACH TO SUSTAINABLE SUGAR**



Global: Bonsucro members actively buying certified sugar





U.S. & Canada: Encouraging Bonsucro supply

**Mexico:** Participating in national forum to address systematic issues and working with supplier on water-rest-shade program while encouraging

Bonsucro certification



**Global:** SAI





EU: 85% at SAI Silver and Gold and

US: recent pilot of field to market / SAI

