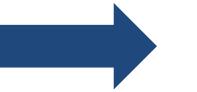


#### WHAT IS SUSTAINABILITY?

#### MAINSTREAM DEFINITION



#### ALTERNATE APPROACH

ECONOMIC DEVELOPMENT ACTIVITY THAT MEETS THE NEEDS OF THE PRESENT WITHOUT COMPRISING THE ABILITY OF FUTURE GENERATIONS TO MEET THEIR OWN NEEDS. MAINTAINING THE CAPACITY OF ECOLOGICAL SYSTEMS TO SUPPORT SOCIAL AND ECONOMIC SYSTEMS

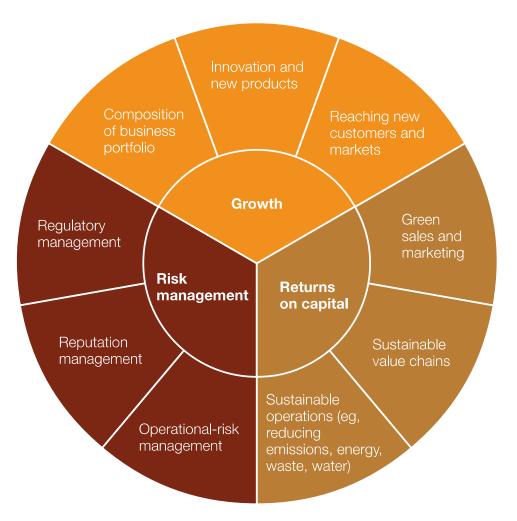
FOR BUSINESS, THIS MEANS THE ADAPTIVE CAPACITY OF THE BUSINESS TO RESPOND TO SOCIO-ECOLOGICAL SYSTEMS CHANGES, WHILE MAINTAINING ITS GENERATION OF VALUE ACROSS TIME.



#### SUSTAINABILITY FRAMEWORKS

#### **APPROACH A**

IDENTIFICATION OF ESG ISSUES WITHIN THE COMPANY AROUND THREE VALUE CREATION AREAS: GROWTH, RISK MANAGEMENT AND RETURNS ON CAPITAL



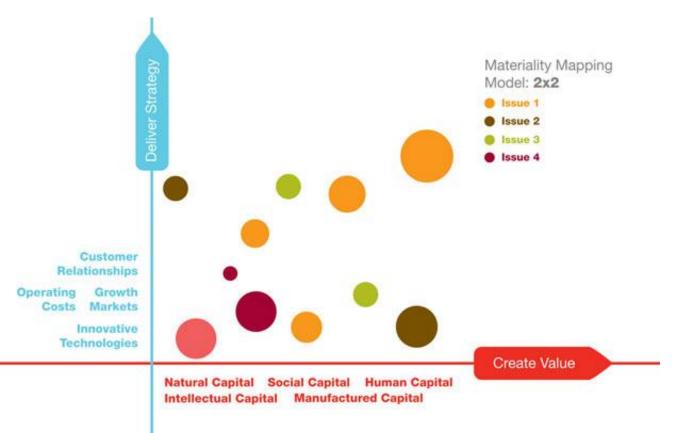




### SUSTAINABILITY FRAMEWORKS

#### **APPROACH B**

MATERIALITY ANALYSIS RANKS ESG ISSUES THAT IMPACT TWO THINGS: THE ABILITY TO DELIVER COMPANY STRATEGY THE ABILITY TO CREATE VALUE



Source: https://www.bsr.org/en/our-insights/blog-view/navigating-the-materiality-muddle



# SUSTAINABILITY ISSUES FACED BY THE SUGAR INDUSTRY

#### ECOLOGIC

- WATER STEWARDSHIP
- EMISSIONS
- AGROCHEMICAL USE
- WASTE MANAGEMENT

#### SOCIAL

- LABOR
- COMMUNITY DEVELOPMENT
- SUPPLY CHAIN TRANSPARENCY
- PROPERTY RIGHTS



#### PANTALEON



85,000 ton / day Panuco (MX) Monte Rosa (NI) milling capacity White, Raw sugar Brown, White and raw sugar installed Molasses Molasses and HTM SUGAR Energy Energy Pantaleon (GT) 1.34 MM ton / year Refined, Brown, White of sugar and Raw sugar produced Alcohol, molasses and HTM Energy ENERGY Concepcion (GT) Refined, Organic\*, White and Raw sugar Molasses 677 GWh / year Energy of energy sold Vale do Paraná (BR) ETHANOL Panor (CL) Raw sugar Refined and brown sugar Alcohol Comercialization 188,000 m<sup>3</sup> / year of alcohol produced MOLASSES

#### **OUR SUSTAINABILITY APPROACH**





#### OCCUPATIONAL HEALTH & SAFETY AND RESPONSIBLE LABOR CONDITIONS



PEOPLE

#### CHANGING THE SOCIAL LANDSCAPE



Pantaleon

#### PROSPERITY

#### WATER STEWARDSHIP





PLANET

#### WASTE MANAGEMENT





PLANET

#### **MECHANIZED HARVESTING**





PLANET





PRODUCT

#### CANE SUPPLY CHAIN





Defines the standard and vision of Pantaleon towards its suppliers. Instruction guideline for cane suppliers as to how to comply with legal requirements.

SUPPLIER MANUAL



# ACTION PLANS & MONITORING

Individual action plans elaborated for each cane supplier, subject to verification by an external auditor.



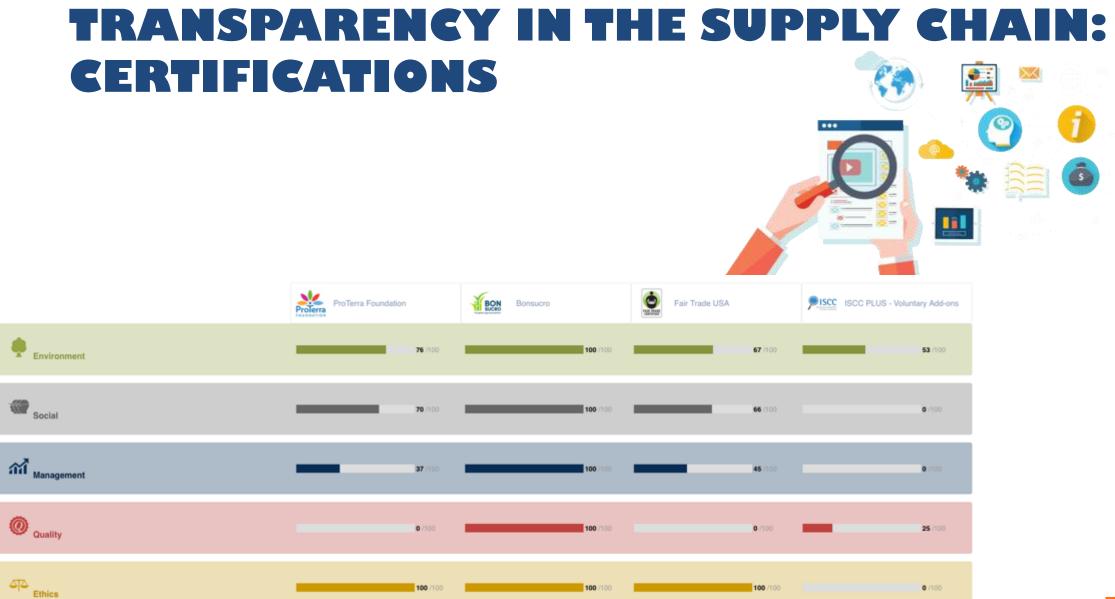
PRODUCT

| THEME      | ISSUE<br>(INDICATOR)                                | BASELINE<br>(2013)                | RESULT<br>(2018)                       |
|------------|---|-----------------------------------|--|
| PEOPLE     | INDUSTRIAL SAFETY<br>(LTI FREQUENCY RATE)           | FR: 8.60 LTI                      | FR: 1.89 LTI                           |
| PLANET     | INDUSTRIAL WATER USE<br>(M3 / TONNE OF CANE)        | 6.83 M3 / TONNE OF CANE           | 2.56 M3 / TONNE OF CANE                |
|            | GHG EMISSIONS<br>(TCO2 EQ./ TONNE OF SUGAR)         | 0.372 TCO2 EQ / TONNE OF<br>SUGAR | 0.261 tCO2 eq / TC                     |
|            | AIR EMISSIONS<br>(< 100 PST MG / NM3)               | 32% OF BOILERS COMPLY             | 85% OF BOILERS COMPLY                  |
|            | AGROCHEMICAL USE<br>(KG / HA)                       | N/A                               | 7.21 KG / HA                           |
| PROSPERITY | COMMUNITY DEVELOPMENT<br>(# PROGRAMS / \$ INVESTED) | N/A                               | 11 PROGRAMS<br>\$ 1.5 MM INVESTED / YR |
|            | COMMUNITY RELATIONS<br>(# COMMUNITY COMPLAINTS)     | N/A                               | 85 COMMUNITY COMPLAINTS                |
| PRODUCT    | SUPLY CHAIN SUSTAINABILITY                          | N/A                               | GT: 49/80 AUDITED FARMERS              |

#### INNOVATION









Source: www.sustainabilitymap.com

# www.pantaleon.com



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